



SKI RACING NEW ZEALAND

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SRNZ Board Meeting Minutes

Tuesday 26 February, 2008. 7am; Ventura Inn, Auckland Airport.

Attendees: Simon Mills (SM); Ex-Officio, Tony Oxnevad (TO); Chairman, Marty Johanson (MJ), John Sandford (JS) & Nick Tapper (NT)

Minutes:	Action By
<p><u>Previous Minutes</u> TO opened the meeting: previous minutes had already been circulated, discussed and published. Motion: JS moved that they be taken as a true and correct record of meeting, seconded by NT: passed.</p>	
<p><u>November to January Management Reports</u> SM answered questions relating to points raised in the November & December/ January management reports published since the last meeting. Motion: TO moved that we adopt the Commitment & Authority Levels document that SM had prepared, seconded by JS: passed.</p>	
<p><u>February Management Report</u> SM read TO response to board from February management report. The board went into committee to discuss employment issues. Due to the changing structure of SRNZ. the board is currently revamping all task lists, position descriptions, and performance appraisals for all employees. SM has a number of tasks to complete re these issues and to report back to the board by email in the few weeks. Masters Communication: SM read letter and outlined meeting for 29th February with Bonnie Teat. TO provided background to masters relationship with SRNZ. SM believes a formal relationship similar to other clubs should exist with SRNZ, all agreed & JS added the important supporting role that they should play in our sport. SM to report back to board on discussions with Bonnie. Masters all requested that the balance of their account be returned to them; all agreed that this should be done and future relationship developed following meeting with Bonnie Teat. SM to provide detailed proposal before next meeting. Motion: JS moved that we return all monies to Masters Ski Racing and close relevant account, seconded by NT: passed. JS asked SM to place all Masters events on SRNZ calendar. SM to liaise with Bonnie and implement. SM discussed selection panels and the high performance committee and outlined the timeline for this coming selection. TO asked SM to remind our members about NST & NDT criteria and to chase up Programme Directors for feedback on Childrens' FIS race criteria. SM requested formal motion to approve proposed 08-09 criteria for NST & NDT as published in the 2007 handbook. Motion: JS moved that we adopt criteria as published in 2007 handbook subject to a final reminder, seconded by TO: passed. SM raised SSNZ vacancy, all felt that SSNZ board represented our sport sufficiently to warrant not putting anyone forward. JS reminded SM to reply to Wanaka Ski Club proposal; re Skier Cross. MJ highlighted lack of PR recently, although little to talk about thoughts need to be given</p>	<p>SM SM SM SM SM SM</p>



<p>about how we can engage a wider audience. JS apologised for not completing Communications plan. All felt enthusiasm for appointment of Ross Palmer at SSNZ and look forward to his input in to improving the communications from all of Snow sports to the wider audience.</p> <p>Discussion followed about the inclusion of Skier Cross under SRNZ as per Eric Henry's suggestion in Australia. SM to discuss with Wanaka Ski Club at their AGM</p> <p>Motion: MJ moved that we take ownership of Skier Cross in New Zealand, subject to a better understanding of requirements and approval of SSNZ, seconded NT: passed.</p> <p>TO asked SM to include on AGM agenda constitution change required by SM title change from CEO to GM.</p>	<p>SM</p> <p>SM</p>
<p><u>GM Diary</u> SM outlined new website addition: GM Diary, SM is going to role out for entire winter with the aim of informing membership of where and how they can interact with GM.</p>	<p>SM</p>
<p><u>Financial</u> SM outlined requirements for Caversham budgets for 08-09, highlighting increase in request for funding NST women's coach. JS asked that actual cost be reflected in Quote, not a rounded figure, SM to address and follow up with NZOC.</p> <p>Motion: JS moved that we apply to Caversham for \$275, 000 as per Appendix 6 of SRNZ February Management Report, seconded MJ: passed.</p> <p>SM outlined how we are to overcome shortfall in cash flow this year, all agreed. JS questioned how coaches holidays were accounted for, SM explained. JS to seek advice from David Jones, Sports Law specialist and TO to confirm through NZRU contracts what requirements.</p> <p>JS explained his expectations of financial reporting i.e. GM to highlight concerns, otherwise provide Trial Balance and Cash flow statements as per management report. No other discussions on Financial reports.</p>	<p>SM</p> <p>JS & TO</p> <p>SM</p>
<p><u>Snowvision Proposal</u> SM explained background to new contract, JS explained further on philosophies and objectives of Snowvision Foundation and how we can mutually benefit from a relationship. Discussion from all highlighted two areas requiring additional explanations and one date change.</p> <ol style="list-style-type: none"> 1. Clause 25: When would this be actioned? 2. Clause 14: implications for sponsors use of team <p>Motion: JS moved that subject to clarification of these two issues and the date change, that the board agree to delegate authority to SM to sign contract with Snowvision, seconded NT: passed.</p> <p>SM to discuss with Snowvision and reply to board before signing.</p>	<p>SM</p>
<p><u>Sponsorship</u> Karbon: SM spoke about conversations with Karbon and NST members. Karbon have apologised for delay in sending clothing this year and will remedy for next season. New clothing should be available in New Zealand in September 2008. Peter Schure is sending through a new catalogue for us to select items for the coming year. JS & NT pointed out that this would be a good opportunity to develop links with Snowvision. SM reiterated that inline with strong consistent policies on Uniforms all are to be returned at the end of their time in the team and when new uniforms are issued.</p> <p>Volkswagen: SM discussed plans for meeting with EMD later this week and will raise questions about aims for the year and how we can address those, Nationals and the events around them and if they would like to renew contracts at the end of the year, what is the timeline for this.</p> <p>Other: MJ to chase up Pure Blonde as they have not responded to SM's calls. SM to chase up Skiers' Edge machines re existing sponsorship. SM to approach apple re IT support. NT requested information about website traffic, SM to provide as hits of over 20k per week are good grounds for banner advertising.</p> <p>Ski Pool: SM requested input on Ski Pool concept, TO noted its success overseas, MJ asked about concept. Suggested that SM gauge interest from other importers and wholesalers and report back to the board.</p> <p>SM also requested ideas and contacts from the board for SM to develop</p>	<p>SM</p> <p>SM</p> <p>MJ, SM SM SM</p> <p>SM</p> <p>ALL</p>

<u>Teams</u> SM highlighted report from February and latest team news.	
<u>Coaches Contracts</u> SM to meet with TO next week to discuss further.	SM & TO
<u>Teams Strategic Planning Meeting</u> SM outlined his plans for this meeting on 10 th & 11 th May, SM to keep board posted on plans and sessions that they are required at	SM
<u>Snowsports NZ</u> SM plans to meet SSNZ CEO re integration strategy and sport development funding mid next week. SM also to represent to SSNZ request to look after skier cross	SM
<u>Selections & Criteria; processes 2008</u> SM outlined process that we are following and timeline. Information will be published shortly on website for members.	SM
<u>NZOC</u> SM advised board of opportunity to submit a nomination for NZOC board vacancy, TO to investigate requirements with Eoin Edgar and report back. SM & JS to attend NZOC Annual Conference in Auckland on 30 th April.	TO
<u>ANC Committee & MOU</u> TO gave background to MOU and ANC committee and explained that SSNZ will take our recommendations on this as we are the Alpine arm of them and the ANC at present is an Alpine only series. Resolution: TO proposed a resolution that SM be nominated to ANC committee in replacement of Scott Zahn. All in favour. Resolution: JS proposed that we ask SSNZ not to sign the MOU with the ANC committee. All in favour.	SM SM
<u>Nationals</u> SM outlined plans and meetings for coming week to establish contract with ROC and to build bigger event than last year for the Nationals. NT suggested that we ask Volkswagen to use their ad agency to support the event and see if there is anything that they want to do on the ground. SM outlined intention to put on a cocktail evening as a fund raiser for the National Teams, NT suggested that we do it as a two year thing as we will be back again for 2009.	SM SM SM
<u>2008 Handbook</u> SM to use E-news to inform members of advertising space in handbook and then to follow up with all industry contacts. Advertising revenue to exceed printing costs or it will only be available in electronic format: printing costs for last year \$3500. JS & MJ to assist with printing.	SM JS & MJ
<u>Board Succession planning</u> SM detailed board appointments, NT completes his term this year and TO next year. SM to outline skills required and call for nominees in next E-news. SM aims to discuss this with all members with the intention of having it resolved before the AGM.	SM
<u>Next Meeting</u> Planned for Friday 9 th May in conjunction with Strategic Planning Meeting	ALL